

Dear Valued Customers,

We are delighted to share a momentous development at Hager Business Solutions that underscores our unwavering commitment to excellence.

In line with our growth ambitions in Europe and our dedication to enhancing customer service, we are thrilled to announce the transition of our logistics operations to the new state-of-the-art Central Hub in Vendenheim, France. This marks a significant milestone as we invest in a cutting-edge **27,500m² logistics platform** to support our expanding operations.

Representing Hager Group's largest logistics center to date, this **€40 million investment** reflects our steadfast commitment to delivering unparalleled service. It reaffirms our further global strategy in our leading position in the market.

This strategic move goes beyond mere relocation; it signifies a substantial enhancement in our capabilities, aligning with our continuous pursuit of excellence.

You benefit from this new logistic hub since 2024, it is poised to elevate your experience with us. In our communication approach, we aim for consistency and transparency, mirroring the high standards that define our services.

What changes for our customers?

Currently, you can rely on the same level of service as provided by our hub in Ottfingen. Looking ahead, we anticipate improvements, including strategic increases in safety stock for enhanced security, ensuring an even better experience for you in the future with this new logistic platform. The Vendenheim logistics hub promises heightened global performance, ensuring superior international service.

Please provide your annual forecast with regular updates at product level is required to maintain good delivery performance.

Our advanced logistics strategies will amplify operational efficiency, providing a seamless experience for our customers.



The majority of our products and solutions are now centralized at the Vendenheim logistics platform, streamlining distribution to local centers and enabling direct delivery to customers. **In this context we would like to inform you that some articles will get a new packaging unit. You will be informed separately.**

With up to 60 lorries loaded and unloaded daily, our dedicated team of around a hundred employees employs cutting-edge technologies and innovative environmental solutions.

This move is driven by our commitment to achieving greater responsiveness, reliable delivery times, and increased flexibility for you, our valued customers.



In conclusion, we are genuinely excited about the positive impact our new Central Hub in Vendenheim will have on our logistics operations and, subsequently, the service we provide. Your satisfaction remains our top priority, and we are confident that this strategic move will fortify our partnership, making it even more reliable and efficient.

We extend our sincere gratitude for your continued trust in Hager Business Solutions, and we eagerly anticipate the privilege of serving you from our new Central Hub in Vendenheim.

Best Regards,

Matthias Jung
Sales Manager
Hager Business Solutions